STATE OF FLORIDA DIVISION OF ADMINISTRATIVE HEARINGS

ELMWOOD TERRACE LIMITED)	
PARTNERSHIP,)	
)	
Petitioner,)	
)	
vs.)	Case No. 10-1975
)	
FLORIDA HOUSING FINANCE)	
CORPORATION,)	
)	
Respondent.)	
)	

RECOMMENDED ORDER

On June 14 through 16 and 22, 2010, a formal administrative hearing was conducted in Tallahassee, Florida, before William F. Quattlebaum, Administrative Law Judge, Division of Administrative Hearings.

APPEARANCES

For Petitioner: J. Stephen Menton, Esquire

Rutledge, Ecenia, & Purnell, P.A. 119 South Monroe Street, Suite 202

Post Office Box 551

Tallahassee, Florida 32302

For Respondent: Hugh R. Brown, Esquire

Florida Housing Finance Corporation 227 North Bronough Street, Suite 5000

Tallahassee, Florida 32301-1329

STATEMENT OF THE ISSUE

In 2009, Elmwood Terrace Limited Partnership (Petitioner) filed an application with the Florida Housing Finance

Corporation (Respondent), seeking funding to develop an affordable housing apartment complex in Ft. Myers, Florida. The Respondent denied the application. The issue in this case is whether the Petitioner's application should have been granted.

PRELIMINARY STATEMENT

In 2007, the Petitioner first proposed to develop an affordable housing apartment complex in Ft. Myers, Florida. After completion of an evaluation and approval process, the Respondent awarded federal tax credits to the Petitioner. The Petitioner intended to sell the tax credits for cash, but there were no buyers, and the tax credits were of little value to the Petitioner. Other affordable housing developers found themselves in similar circumstances.

In 2009, the federal government provided an alternative affordable housing funding mechanism that required the exchange of the unmarketable tax credits for cash at a discounted rate. The federal tax credits issued by the Respondent to the Petitioner as well as other developers were returned by the Respondent to the federal government and exchanged for the discounted cash.

The Respondent thereafter issued a Request for Proposal to allocate the cash, and, after the resolution of related litigation addressed herein, the Petitioner participated in the allocation process. Ultimately, the Respondent denied the

Petitioner's funding request based on a second analysis of the Petitioner's development proposal.

By Petition for Hearing dated March 29, 2010, the
Petitioner challenged the denial. The Respondent forwarded the
Petition for Hearing to the Division of Administrative Hearings,
which scheduled and conducted the proceeding.

On June 10, 2010, the parties filed a Joint Pre-hearing
Stipulation that included a statement of stipulated facts. The
stipulated facts have been incorporated as necessary into this
Recommended Order and are otherwise adopted in their entirety.

At the hearing, the Petitioner presented the testimony of two witnesses and had Exhibits 3 through 5, 7 through 13, 15, 16, 18, 19, 22, 23, 25 through 28, 31 through 36, 39, 42 through 44, 53 through 55, 58, 59, 61, 63, and 70 through 72 admitted into evidence. The Respondent presented the testimony of three witnesses and had two exhibits admitted into evidence. Joint Exhibits 1, 2, and 4 through 12 were also admitted into evidence.

The six-volume Transcript of the hearing was filed on June 29, 2010. The final volume of the Transcript (the rebuttal testimony of Robert Vogt) was filed on July 8, 2010.

All parties filed Proposed Recommended Orders that have been considered in the preparation of this Recommended Order.

On May 21, 2010, the Petitioner filed a Petition for Administrative Determination of Invalidity of Existing Rule (DOAH Case No. 10-2799RX) that was consolidated for hearing with the instant proceeding. The rule challenge is addressed by a separate Final Order issued contemporaneously with this Recommended Order.

FINDINGS OF FACT

- 1. The Petitioner is a limited partnership and developer of affordable housing in Florida. The Petitioner is seeking to construct a 116-unit affordable housing family apartment complex ("Elmwood Terrace") in Fort Myers, Lee County, Florida. The Petitioner has standing to initiate and participate in this proceeding.
- 2. The Respondent is a public corporation organized under Chapter 420, Florida Statutes (2010), to administer state programs that provide financial support to developers seeking to construct affordable housing. Such support is provided through a variety of mechanisms, including the use of federal tax credits.
- 3. The federal tax credit program was created in 1986 to promote the construction and operation of privately-developed affordable housing. The tax credits relevant to this proceeding provide a dollar-for-dollar credit against federal tax liabilities for a period of ten years.

- 4. The Respondent is the designated Florida agency responsible for distribution of the federal tax credits. The tax credits are awarded pursuant to a "Qualified Allocation Plan" (QAP) that must be annually approved by the Governor and adopted as an administrative rule by the Respondent.
- 5. As a matter of course, developers receiving the federal tax credits sell them through syndicators for discounted cash.

 The sale of the tax credits generates debt-free cash equity for developers.
- 6. Developers seeking financial support to build affordable housing units submit applications to the Respondent during an annual competitive process known as the "Universal Cycle."
- 7. Every three years, the Respondent commissions a study (the "Shimberg Report"), which measures, within each Florida county, the number of "cost-burden" renters earning 60 percent or less of an area's median income (AMI) who pay more than 40 percent of their income in rent. The AMI is determined by the federal government. The cost-burden households are further classified into four groups: families, the elderly, farm workers, and commercial fishermen. The Shimberg Report also assesses needs related to homeless people in the state.
- 8. Developers seeking to obtain affordable housing financing are required to set aside a portion of the proposed

units for income-limited residents. Access to affordable housing units is generally targeted towards persons receiving no more than 60 percent of the AMI.

- 9. The Universal Cycle process allows the Respondent to target specific housing deficiencies in terms of geographic availability and population demographics and to preserve the stock of existing affordable housing.
- 10. During the Universal Cycle process, the Respondent identifies areas where additional affordable housing is unnecessary, to discourage additional development in weak markets and to encourage development in those locations where there is a lack of access to affordable housing. The Respondent classifies areas where there is little need for additional affordable housing as "Location A" areas.
- 11. Each application filed during the Universal Cycle is evaluated, scored, and competitively ranked against other applications filed during the same Universal Cycle.
- 12. After the Respondent completes the competitive ranking of the applications submitted in the Universal Cycle, the applicants are provided with an opportunity to review and comment on the evaluation and scoring of the proposals.

 Applicants may also cure defects in their own proposals.
- 13. After the close of the review and comment period, the Respondent publishes a revised competitive ranking of the

- proposals. Developers may challenge the second ranking through an administrative hearing.
- 14. After the second ranking process is final, developers achieving an acceptable score receive preliminary funding commitments and proceed into a "credit underwriting" evaluation process.
- 15. The credit underwriting process is governed by Florida Administrative Code Rule 67-48.0072. The Respondent selects an independent credit underwriter who reviews each proposal according to requirements set forth by administrative rule (the "Credit Underwriting Rule"). The cost of the credit underwriting review is paid by the developer.
- 16. The credit underwriter considers all aspects of the proposed development, including financing sources, plans and specifications, cost analysis, zoning verification, site control, environmental reports, construction contracts, and engineering and architectural contracts. The responsibility for the market study is assigned by the credit underwriter to an independent market analyst.
- 17. The credit underwriter prepares a report for each applicant invited into the process. The reports are submitted to the Respondent's nine-member, statutorily-created Board of Directors (Board). The Board approves or denies each application for financial support.

- 18. The Petitioner applied for funds for the Elmwood Terrace project during the 2007 Universal Cycle.
- 19. The Petitioner's application received a perfect score, maximum points, and was allocated tax credits in the amount of \$1,498,680. The Petitioner thereafter entered the credit underwriting process.
- 20. The credit underwriting analysis was performed by Seltzer Management Group (SMG). SMG contracted with a market analyst, Vogt, Williams & Bowen Research, Inc. (VWB), to prepare the required market study.
- 21. The affordable units at Elmwood Terrace were initially intended for persons receiving incomes no more than 60 percent of the AMI. The VWB research indicated that the Elmwood Terrace project would adversely affect the existing affordable housing developments, if the Elmwood Terrace units were available to the 60 percent AMI population.
- 22. The existing affordable housing developments, also serving the 60 percent AMI population, included two developments that had participated in the Respondent's "Guarantee Fund" program, addressed elsewhere herein.
- 23. VWB determined that the impact of the Elmwood Terrace project on the existing developments could be ameliorated were some of the Elmwood Terrace units targeted during "lease-up" to persons at income levels of not more than 50 percent of the AMI.

The lease-up period is the time required for a new development to reach anticipated occupancy levels.

- 24. The issue was the subject of discussions between the Petitioner, VWB, and SMG. To resolve the anticipated negative impact on the existing affordable housing developments, the Petitioner agreed to target the 50 percent AMI population.
- 25. In September 2008, the credit underwriter issued his report and recommended that the Petitioner receive the previously-allocated tax credits. On September 22, 2008, the Respondent's Board accepted the credit underwriting report and followed the recommendation.
- 26. In the fall of 2008, after the Petitioner received the tax credits, the nation's economic environment deteriorated considerably. As a result, the syndicator with whom the Petitioner had been working to sell the tax credits advised that the sale would not occur. The Petitioner was unable to locate an alternate purchaser for the tax credits.
- 27. The Petitioner considered altering the target population of the project in an attempt to attract a buyer for the tax credits, and there were discussions with the Respondent about the option, but there was no credible evidence presented that such an alteration would have resulted in the sale of the Petitioner's tax credits.

- 28. Lacking a buyer for the tax credits, the Petitioner was unable to convert the credits to cash, and they were of little value in providing funds for the project.
- 29. The Petitioner was not alone in its predicament, and many other developers who received tax credits in the 2007 and 2008 Universal Cycles found themselves unable to generate cash through the sale of their tax credits.
- 30. In early 2009, Congress adopted the American Recovery and Reinvestment Act of 2009 (PL 111-5), referred to herein as ARRA, which incorporated a broad range of economic stimulus activities.
- 31. Included within the ARRA was the "Tax Credit Exchange Program" that provided for the return by the appropriate state agency of a portion of the unused tax credits in exchange for a cash distribution of 85 percent of the tax credit value.
- 32. The State of Florida received \$578,701,964 through the Tax Credit Exchange Program.
- 33. The ARRA also provided additional funds to state housing finance agencies through a "Tax Credit Assistance Program" intended to "resume funding of affordable housing projects across the nation while stimulating job creation in the hard-hat construction industry."

- 34. On July 31, 2009, the Respondent issued a Request for Proposals (RFP 2009-04) to facilitate the distribution of the ARRA funds.
- 35. The Respondent issued the RFP because the 2009 QAP specifically required the Respondent to allocate the relevant federal funds by means of a "competitive request for proposal or competitive application process as approved by the board." The 2009 QAP was adopted as part of the 2009 Universal Cycle rules.
- 36. Projects selected for funding through the RFP would be evaluated through the routine credit underwriting process.
- 37. Participation in the RFP process was limited to developers who held an "active award" of tax credits as of February 17, 2009, and who were unable to close on the sale of the credits.
- 38. The RFP included restrictions against proposals for development within areas designated as "Location A."
- 39. Although the location of the Elmwood Terrace project had not been within an area designated as "Location A" during the 2007 Universal Cycle process, the Respondent had subsequently designated the area as "Location A" by the time of the 2009 Universal Cycle.
- 40. The RFP also established occupancy standards for projects funded under the RFP that exceeded the standards established in the Universal Cycle instructions and an

evaluation process separate from the Universal Cycle requirements.

- 41. Although the restrictions in the RFP would have automatically precluded the Petitioner from being awarded funds, the Petitioner submitted a response to the RFP and then filed a successful challenge to the RFP specifications (DOAH Case No. 09-4682BID).
- 42. In a Recommended Order issued on November 12, 2009, the Administrative law Judge presiding over the RFP challenge determined that certain provisions of the RFP, including the automatic rejection of Location A projects, the increased occupancy standards, and the RFP evaluation criteria, were invalid.
- 43. The Respondent adopted the Recommended Order by a Final Order issued on December 4, 2009, and invited the Petitioner into the credit underwriting process by a letter dated December 9, 2009.
- 44. The credit underwriter assigned to analyze the Petitioner's project was SMG, the same credit underwriter that performed the original analysis of the Petitioner's project during the 2007 Universal Cycle.
- 45. SMG retained Meridian Appraisal Group, Inc. (Meridian), to prepare the required market study.

- 46. The Respondent was not consulted regarding the SMG decision to retain Meridian for the market analysis. The decision to retain Meridian for the market analysis was entirely that of SMG.
- 47. The Respondent did not direct SMG or Meridian in any manner regarding the assessment or evaluation of any negative impact of the proposed project on existing affordable housing developments.
- 48. Meridian completed the market study and forwarded it to SMG on January 26, 2010.
- 49. The Meridian market analysis included a review of the relevant data as well as consideration of the actual economic conditions experienced in Lee County, Florida, including the extremely poor performance of the existing housing stock, as well as significant job losses and considerable unemployment.
- 50. The Meridian market analysis determined that the Elmwood Terrace development would have a negative impact on two existing affordable housing apartment developments that were underwritten by the Respondent through a Guarantee Fund created at Section 420.5092, Florida Statutes, by the Florida Legislature in 1992.
- 51. The existing Guarantee Fund properties referenced in the SMG recommendation are "Bernwood Trace" and "Westwood," both

family-oriented apartment developments within five miles of the Elmwood Terrace location.

- 52. The Guarantee Fund essentially obligates the Respondent to satisfy mortgage debt with the proceeds of Florida's documentary stamp taxes, if an affordable housing development is unable to generate sufficient revenue to service the debt.
- 53. Because the Guarantee Fund program essentially serves to underwrite the repayment of mortgage debt for a "guaranteed" affordable housing development, the program increases the availability, and lowers the cost, of credit for developers.
- 54. The Guarantee Fund program has participated in the financing of more than 100 projects, most of which closed between 1999 and 2002.
- 55. Since 2005, the Respondent has not approved any additional Guarantee Fund participation in any affordable housing developments.
- 56. The Respondent's total risk exposure through the Guarantee Fund is approximately 750 million dollars.
- 57. Prior to October 2008, no claims were made against the Guarantee Fund. Since November 2008, there have been eight claims filed against the Guarantee Fund.
- 58. Affordable housing financing includes restrictions that mandate the inclusion of a specific number of affordable

housing units. Such restrictions are eliminated through foreclosure proceedings, and, accordingly, access to affordable housing units can be reduced if a development fails.

- 59. Presuming that the eight claims pending against the Guarantee Fund eventually proceeded through foreclosure, as many as 2,300 residential units could be deducted from the stock of affordable housing.
- 60. When there is a claim on the Guarantee Fund, the Respondent has to assume payment of the mortgage debt. The claims are paid from the Guarantee Fund capital, which is detrimental to the Respondent's risk-to-capital ratio. The risk-to-capital ratio is presently four to one. The maximum risk-to-capital ratio acceptable to rating agencies is five to one.
- 61. The eight claims against the Guarantee Fund have ranged between ten and 18 million dollars each. The Respondent's bond rating has declined because of the eight claims.
- 62. A continued decline in the Respondent's bond rating could result in documentary stamp tax receipts being used for payment of Guarantee Fund claims and directed away from the Respondent's programs that are intended to support the creation of affordable housing.

- 63. In an effort to prevent additional claims against the Guarantee Fund, the Respondent has created the "Subordinate Mortgage Initiative" to provide assistance in the form of two-year loans to troubled Guarantee Fund properties.
- 64. When preparing the 2010 market study, Meridian did not review the VWB market analysis performed as part of the 2007 application. Although the Petitioner has asserted that Meridian should have reviewed the 2007 VWB analysis, there is no evidence that Meridian's decision to conduct an independent market study without reference to the prior market review was inappropriate.
- 65. On February 8, 2010, SMG issued a recommendation that the Petitioner's funding request be denied "because of the proposed development's potential financial impacts on developments in the area previously funded by Florida Housing and an anticipated negative impact to the two Guarantee Fund properties located within five miles of the proposed development."
- 66. There is no evidence that the Meridian analysis was inadequate or improperly completed. There is no evidence that the SMG's reliance on the Meridian analysis was inappropriate. For purposes of this Order, the Meridian analysis and the SMG credit underwriting report have been accepted.

- 67. Elmwood Terrace, a newer development with newer amenities, would compete for residents with the Bernwood Trace and Westwood developments.
- 68. The financing for Bernwood Trace and Westwood was premised on projections that the affordable housing units would be leased to the 60 percent AMI population; however, the developments have been unable to maintain full occupancy levels, even though a number of units in the two properties are leased at reduced rates based on 50 percent AMI income levels.
- 69. A rent reduction implemented by an existing development, whether based on economic conditions or resulting from competition, constitutes a negative impact on the development.
- 70. There is no credible evidence that the occupancy rates are attributable to any difficulty in management of the two developments. It is reasonable to conclude that the leasing issues are related to economic conditions present in Lee County, Florida.
- 71. In January 2010, VWB conducted an alternative market analysis. The VWB analysis was not provided to SMG or to the Respondent at any time during the credit underwriting process.
- 72. Based on the 2010 VWB analysis, the Petitioner asserted that economic conditions in Lee County, Florida, have improved since the first credit underwriting report was

completed in 2008 and that the improvement is expected to continue.

- 73. There is no noteworthy evidence that economic conditions have improved or will significantly improve in the Lee County, Florida, market in the predictable future, and the VWB analysis is rejected.
- 74. The Petitioner offered to mitigate any negative impact on the Guarantee Fund properties by committing affordable units to 50 percent AMI income levels. Given the existing economic and rental market conditions in Lee County, Florida, the evidence fails to establish that the offer would actually alleviate the negative impact on the affected Guarantee Fund developments.
- 75. The 2010 VWB analysis states that there is substantial unmet demand for housing at 50 percent AMI and that there will be no impact on the Guarantee Fund units if the Elmwood Terrace units were set aside for such individuals. There is no credible evidence that there is a substantial and relevant unmet affordable housing demand in Lee County, Florida. The VWB analysis is rejected.
- 76. Following the completion of each annual Universal Cycle process, the Respondent actively solicits feedback from developers and the public and then amends the Universal Cycle requirements to address the issues raised, as well as to reflect

existing affordable housing needs and general concerns of the Board. The amendments are applicable for the following Universal Cycle.

- 77. In 2009, the Respondent amended subsection (10) of the Credit Underwriting Rule as part of the annual revisions to the Universal Cycle process.
- 78. The relevant amendment (referred to by the parties as the "Impact Rule") added this directive to the credit underwriter:

The Credit Underwriter must review and determine whether there will be a negative impact to Guarantee Fund Developments within the primary market area or five miles of the proposed development, whichever is greater.

- 79. The amendment was prompted by the Respondent's experience in the fall of 2008 when considering two separate applications for affordable housing financing. The potential negative impact of a proposed development on an existing Guarantee Fund property was central to the Board's consideration of one application, and the Board ultimately denied the application. In the second case, the Board granted the application, despite the potential negative impact on a competing development that was not underwritten by the Guarantee Fund.
- 80. The intent of the language was to advise developers that the existence of Guarantee Fund properties within the

competitive market area would be part of the credit underwriting evaluation and the Board's consideration.

- 81. Notwithstanding the language added to the rule, the credit underwriter is charged with reviewing the need for additional affordable housing. Even in absence of the added language, consideration of any negative impact to competing developments based on inadequate need for additional affordable housing would be appropriate.
- 82. In rendering the 2010 credit underwriting report on Elmwood Terrace, the credit underwriter complied with the directive.
- 83. Prior to determining that the Petitioner's funding application should be denied, the Respondent's Board was clearly aware of the Petitioner's application, the credit underwriting report and market analysis, and the economic conditions in Lee County, Florida.
- 84. There is no credible evidence of any need for additional affordable housing in Lee County, Florida.
- 85. There is no credible evidence that the Lee County,
 Florida, market can sustain the addition of the units proposed
 by the Petitioner without adversely affecting the financial
 feasibility of the existing Guarantee Fund developments.
- 86. The Board was aware that the Elmwood Terrace development could attract residents from the nearby Guarantee

Fund properties and that local economic conditions threatened the financial viability of the properties.

- 87. Given current economic conditions, approval of the application at issue in this proceeding would reasonably be expected to result in a negative impact to existing affordable housing developments.
- 88. The protection of Guarantee Fund developments is necessary to safeguard the resources used to support the creation and availability of affordable housing in the state.

CONCLUSIONS OF LAW

- 89. The Division of Administrative Hearings has jurisdiction over the parties to and subject matter of this proceeding. §§ 120.569 and 120.57(1), Fla. Stat. (2009).
- 90. All parties identified herein have standing to participate in this proceeding.
- 91. The applicant for the funding at issue in this proceeding has the burden of establishing entitlement to the requested funds by a preponderance of the evidence. Florida

 Dept. of Transportation v. J.W.C. Co., Inc., 396 So. 2d 778

 (Fla. 1st DCA 1981). In this case, the burden has not been met.
- 92. The issue in this case is whether the Petitioner's application for funding should be approved. The Petitioner also has asserted that the Respondent acted in a manner contrary to law when determining that the Petitioner would not be awarded

funds provided by the federal government in 2009 through the programs referenced herein.

- 93. The evidence fails to establish that the Petitioner's application for funding should be approved. The evidence further fails to establish that the Respondent's decision not to fund the Petitioner's affordable housing development was contrary to law or otherwise inappropriate.
- 94. Florida Administrative Code Rule 67-48.0072 provides, in relevant part, as follows:

67-48.0072 Credit Underwriting and Loan Procedures.

The credit underwriting review shall include a comprehensive analysis of the Applicant, the real estate, the economics of the Development, the ability of the Applicant and the Development team to proceed, the evidence of need for affordable housing in order to determine that the Development meets the program requirements and determine a recommended SAIL or HOME loan amount, Housing Credit allocation amount or a combined SAIL loan amount and Housing Credit Allocation amount, if any. Corporation funding will be based on appraisals of comparable developments, cost benefit analysis, and other documents evidencing justification of costs. As part of the credit underwriting review, the Credit Underwriter will consider the applicable provisions of Rule Chapter 67-48, F.A.C.

* * *

(5) The Credit Underwriter shall verify all information in the Application, including information relative to the Applicant, Developer, Housing Credit Syndicator,

General Contractor, and, if an ALF, the service provider(s), as well as other members of the Development team.

* * *

A full or self-contained appraisal as defined by the Uniform Standards of Professional Appraisal Practice and a separate market study shall be ordered by the Credit Underwriter, at the Applicant's expense, from an appraiser qualified for the geographic area and product type not later than completion of credit underwriting. Credit Underwriter shall review the appraisal to properly evaluate the proposed property's financial feasibility. Appraisals which have been ordered and submitted by third party credit enhancers, first mortgagors or Housing Credit Syndicators and which meet the above requirements and are acceptable to the Credit Underwriter may be used instead of the appraisal referenced above. The market study must be completed by a disinterested party who is approved by the Credit Underwriter. The Credit Underwriter shall consider the market study, the Development's financial impact on Developments in the area previously funded by the Corporation, and other documentation when making its recommendation of whether to approve or disapprove a SAIL or HOME loan, a Housing Credit Allocation, or a combined SAIL loan and Housing Credit Allocation or Housing Credit Allocation and HOME loan. The Credit Underwriter must review and determine whether there will be a negative impact to Guarantee Fund Developments within the primary market area or five (5) miles of the proposed Development, whichever is greater. The Credit Underwriter shall also review the appraisal and other market documentation to determine if the market exists to support both the demographic and income restriction set-asides committed to within the Application. For the Credit Underwriter to

make a favorable recommendation, the submarket of the proposed Development must have an average occupancy rate of 90 percent or greater.

- 95. The evidence establishes that both the credit underwriter and the Board complied with all applicable requirements.
- 96. The credit underwriter considered all of the required elements of the Credit Underwriting Rule in rendering his evaluation to the Board.
- 97. The Board was fully aware of the Petitioner's application, the credit underwriting report and market analysis, the local economic conditions, and the potential adverse impact to the Guarantee Fund properties presented by addition of unnecessary additional housing into the market.
- 98. There is no credible evidence that there is need for additional affordable housing in the Lee County, Florida, market. The location of the Petitioner's proposed development is within an area with a "Location A" designation, indicating that the market will not support the development of additional affordable housing at this time. There was no credible evidence that economic conditions have improved in the area since the "Location A" designation was assigned. There is no credible evidence that the designation of the relevant area as "Location A" was inappropriate.

- "Impact Rule" is legally inappropriate in this case. It should be noted that the challenged provision does nothing more than direct the credit underwriter to review the competitive circumstances of a proposed development and to determine the impact of the proposed development on any existing affordable housing projects to which the Respondent has a potential and substantial financial obligation.
- 100. The language does not require the credit underwriter to recommend against a proposed development that would have a "negative impact" on an existing Guarantee Fund project; likewise, the rule does not require that the Respondent's Board deny funds to such a proposed development. Absent the cited provision, the credit underwriter could properly have considered the same factors under the remaining language of the Credit Underwriting Rule, which requires that the credit underwriter's review include a comprehensive analysis of the applicant, the real estate, the economics of the project, the ability of the applicant and developer to proceed, and the evidence of need for affordable housing.
- 101. To some extent, the Petitioner has also suggested that because the project was approved for funding as part of the 2007 Universal Cycle, the Respondent must grant the 2009 application and award the funds that were received by

the Respondent during the exchange of what were the Petitioner's unmarketable tax credits. Such a result is not required by law and is not supported by the evidence.

- 102. Had the Tax Credit Exchange Program been intended merely as a pass-through of cash to the holders of the previously-unmarketable tax credits, there would have been no reason to implement an RFP process or to subject the proposals to an additional credit underwriting review.
- Petitioner's project was rendered under the economic circumstances existing at that time. Had the federal government not agreed to provide cash in exchange for the tax credits held by the Petitioner and other developers, there would have apparently been no financing available for continued affordable housing development. However, nothing in the exchange program required the funds to be returned directly to the developers who previously held the tax credits. Logically, the rationale for implementing an RFP and for requiring developers to submit to a second credit underwriting review would be to permit reevaluation of the proposed developments with regard to the decline in economic conditions. It would also be logical to presume that such a re-evaluation could result in a different result.

RECOMMENDATION

Based on the foregoing Findings of Fact and Conclusions of
Law, it is RECOMMENDED that the Florida Housing Finance
Corporation enter a final order denying the application for
funding filed by Elmwood Terrace Limited Partnership.

DONE AND ENTERED this 6th day of October, 2010, in Tallahassee, Leon County, Florida.

William F. Qvattlesown

WILLIAM F. QUATTLEBAUM
Administrative Law Judge
Division of Administrative Hearings
The DeSoto Building
1230 Apalachee Parkway
Tallahassee, Florida 32399-3060
(850) 488-9675
Fax Filing (850) 921-6847
www.doah.state.fl.us

Filed with the Clerk of the Division of Administrative Hearings this 6th day of October, 2010.

COPIES FURNISHED:

Hugh R. Brown, Esquire Florida Housing Finance Corporation 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329

J. Stephen Menton, Esquire Rutledge, Ecenia, & Purnell, P.A. 119 South Monroe Street, Suite 202 Post Office Box 551 Tallahassee, Florida 32302 Wellington Meffert, General Counsel Florida Housing Finance Corporation 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329

Della Harrell, Corporation Clerk Florida Housing Finance Corporation 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329

NOTICE OF RIGHT TO SUBMIT EXCEPTIONS

All parties have the right to submit written exceptions within 15 days from the date of this Recommended Order. Any exceptions to this Recommended Order should be filed with the agency that will issue the Final Order in this case.